



## THE MANDALA HOTEL

Purist luxury with sense and sensibility

In the heart of the city, on Berlin's exhilarating Potsdamer Platz, The Mandala Hotel portrays a sense of style in an alluring ambience. A soothing oasis in the centre of the city, the award-winning FACIL restaurant is located in the Hotel building long with the impressive QIU Lounge, and the ONO Spa covering nearly 5,000 sq. ft. of space. You can have your refrigerator restocked with your choice of items. While your personal jogging trainer keeps you motivated, your personal shopper will help you find whatever you're looking for. Individuality and privacy are top priorities at The Mandala Hotel, where the guest decides which personal services to use.

What distinguishes The Mandala Hotel from other exclusive designer hotels? It dispenses with the cool, distant atmosphere often associated with "exclusive" hotels. Instead of self-indulgence, the hotel's aesthetics express authentic joie de vivre. Genuine hospitality comes from sincere dedication as opposed to hierarchical discipline. The Mandala Hotel is privately managed – although it may well give the impression of belonging to an international chain of luxury hotels.

With 157 studios and suites, each with at least 430 sq. ft. of living space, the Hotel is a modern home away from home for people who appreciate sense and sensibility. From comfortable full-size beds to a room climate free of electronic smog, the objective is to ensure maximum comfort by paying close attention to the details. While business travellers appreciate the latest technical amenities, connoisseurs like the fact that is inconspicuously integrated into a tasteful ambience.

The Mandala Hotel is also popular among celebrities including Milla Jovovich, Til Schweiger, and screen actor Dominic Raacke who says: "I stay at The Mandala when I'm in Berlin. The hotel is down-to-earth and the service is friendly without all the five-star arrogance."



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### The Creators

The Mandala Hotel managers Lutz Hesse and Christian Andresen have created a unique concept in Berlin: A contemporary hotel culture that is clearly oriented to the individual needs of guests. The Mandala Hotel is characterised by uncompromising hospitality, genuine courtesy, and an uncomplicated atmosphere. The success of The Mandala based on the personal commitment of the hoteliers and their team. Over the past few years, Lutz Hesse and Christian Andresen have been dedicated to the challenge of developing a new approach to premium hotels at two Berlin locations – Potsdamer Platz and Friedrichstraße.

Both The Mandala Hotel managers agree that staff training and development is the key to success. This results in an entrepreneurial management approach and a highly-motivated staff. According to Christian Andresen, "Personal dedication comes from a personal approach. This is something we insist on and promote."

After successfully completing his studies at the renowned hotel college in Lausanne, Lutz Hesse began his career at the Hotel Le Vieux Manoir in Murten, Switzerland. This was followed by positions at the San Isidro Ranch in Santa Barbara, California and the Hotel Arosa Kulm, one of the Swiss Leading Hotels.

Starting his professional training at the Kempinski Hotel Atlantic in Hamburg in 1988, Christian Andresen's career was strongly influenced by the Kempinski Hotel Group. Following his position as a controller at The Madison in Hamburg, he worked at the Kempinski Hotel Fürstenhof in Leipzig before he joined Lutz Hesse on the management team at the two The Mandala Hotel & Suites in Berlin.



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FACIL – The Gourmet Restaurant

Berlin's first culinary oasis, the FACIL restaurant has been serving a refreshing combination of elegantly light fare accented by purist luxury and modern avant-garde since July 2001. Surrounded by the urban atmosphere of the Berlin-Mitte district, FACIL has evolved to become a genuine jewel in the city's culinary landscape. Guests can experience culinary art at its finest while they unwind in a pleasant atmosphere and enjoy the undivided attention of the restaurant staff.

Master chef Michael Kempf: "FACIL is a meeting place for passionate connoisseurs. Our aim is to go beyond simply fulfilling our guests' expectations. We want them to relax and enjoy an unforgettable culinary evening in a comfortable atmosphere." FACIL is the perfect place for unconventional gourmets seeking a culinary experience, people who prefer casual clothes to formal dress codes and simply want to relax and spend an enjoyable evening downtown.

Lightness of being is a key tenet of the FACIL philosophy. And this is clearly reflected in the "light" cuisine concept. The dishes combine genuine simplicity with refined sophistication. FACIL project creators and The Mandala Group Berlin managers Lutz Hesse and Christian Andresen have pioneered a new approach to fine dining: "FACIL offers an amazingly innovative combination of outstanding culinary quality with courteous professional service in a relaxed atmosphere." The fact that the FACIL restaurant is managed independently of The Mandala Hotel ensures freedom and flexibility.



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QIU – The Lounge

Dining and lounging – are the new "extreme sport" disciplines practiced by Berlin socialites. And there is no better place for these high-end pleasures than QIU. This is where the sophisticated late-night crowd gathers in an art deco atmosphere dominated by dazzling colour contrasts and cascading water in front of a Bisazza mosaic wall. The QIU Lounge creates a refined symbiosis between chic club atmosphere, gourmet location, and exclusive lounging.

During the day, the QIU Lounge is a welcome sanctuary for business executives and others who believe in spending lunchtime in a luxurious atmosphere and enjoying an exclusive selection of culinary specialities. In the afternoon, the lounge is an ideal place for conversations in a laid-back atmosphere. In the evening, the QIU is a favourite spot for lounge guests, Epicureans with a light appetite, and international night fliers. With its club ambience, the QIU is a popular place for people who enjoy seeing and being seen. The location characterizes the QIU philosophy: Looking out over Potsdamer Platz, guests can simply relax and enjoy a bird's eye view of the action on the street below.

The guests of the QIU Lounge can look forward to embarking on a culinary expedition in the QIU Lounge from 12:00 noon, seven days a week. Lunchtime specials include a salad, main course, alcohol-free beverage, and coffee for only € 12. The QIU is also a perfect place to kick back in a comfortable lounge chair, unwind, and spend the rest of the afternoon. When evening arrives, you can enjoy a cocktail, check out the dinner menu and get ready to put the finishing touches on a delightful day.



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### Meetings & Seminars

Business meetings are organized at The Mandala Hotel with a personal touch. The focus is on personalized organization of small events with a maximum of 20 participants. Well-organized meetings achieve the best results. This is why The Mandala Hotel focuses on appealing to all the senses, from aromatherapy with essential – oils to activate and refresh the body and soul – to relaxation and breathing exercises with a personal trainer before the event or after lunch. Brief massages during the breaks provided by an in-house masseur round out the WellCon program.

The objective is to ensure relaxing sensory inspiration to free the mind in order to focus on the essentials. Conference rooms ranging from 550 to 650 sq. ft. feature natural lighting and the latest technical equipment.

In line with the "achieve more in less time" concept, all suites are furnished with a fully equipped workstation. With all the necessary technical accessories, each suite can be easily transformed into a mobile office offering a perfect, modern work environment.



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Facts

Classification	5 stars superior	
Adresse	Potsdamer Strasse 3 10785 Berlin, Tiergarten Germany	
Fon	+49 (0) 30 590 05 00 00	
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Internet	<a href="http://www.themandala.de">www.themandala.de</a>	
E-Mail	<a href="mailto:welcome@themandala.de">welcome@themandala.de</a>	
Studios & Suites	157	
Categories	44 City Studios	40 m <sup>2</sup>
	18 Garden Studios	40 m <sup>2</sup>
	44 Management Suites	50 m <sup>2</sup>
	36 Executive Suites	60 m <sup>2</sup>
	07 Grand Suites	80 m <sup>2</sup>
	04 Mandala Suites	85 m <sup>2</sup>
	01 Mandala Penthouse	100 m <sup>2</sup>
	02 Mandala Superior Suites	130 m <sup>2</sup>
	01 Top of the Town	200 m <sup>2</sup>
ONO SPA	On the 11. floor, 600 m <sup>2</sup> with view over Berlin	
Restaurant FACIL	Awarded Restaurant with 48 seats	
Lounge QIU	Lifestyle Lounge with 40 seats	
Meetings	3 Meeting rooms from 50 m <sup>2</sup> to 60 m <sup>2</sup>	
Garage	Direct entrance to the Hotel	
Total employes	140 people	
Managing Partner/Owner	Lutz Hesse & Christian Andresen	



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Room Rates

category	size	up to 6 days	7 to 27 days	as of 28 days
City Studio	40 m <sup>2</sup>	270	150	130
Garden Studio	40 m <sup>2</sup>	280	160	140
Management Suite	50 m <sup>2</sup>	290	180	160
Executive Suite	60 m <sup>2</sup>	300	200	180
Executive Superior Suite	60 m <sup>2</sup>	320	230	190
Grand Suite	80 m <sup>2</sup>	420	350	230
Mandala Suite	85 m <sup>2</sup>	500	460	340
Mandala Penthouse	100 m <sup>2</sup>	2.600	1.150	600
Mandala Superior Suite	130 m <sup>2</sup>	2.850	1.250	650
Top of the Town	200 m <sup>2</sup>	5.800	2.500	1.200
second guest		-	-	-
additional bed		100	50	20
buffet breakfast		28	28	28
parking per night		20	13	8
ONO SPA		included	included	included

The prices are per room and night, for single and double occupancy, in Euro and include service charges and the current VAT. Status May 2010.